

**43rd Annual
2011 WESTERN NUGGET NATIONAL
HEREFORD SALE**

December 3, 2011 • Reno, Nevada

RULES & REGULATIONS • GENERAL INFORMATION • OFFICIAL ENTRY FORM

Sponsored by Western States Hereford Association and the American Hereford Assn.

- Request for both Western Nugget National Horned Hereford and Polled Hereford **Show** entry forms may be directed to: **Sue Hoffman, Show Secretary**
Western Nugget National Hereford Show
1405 Crown Drive • Reno, NV 89503 • (775) 747-8917
- **Show Entry Deadlines:** Early – October 15, and Final – October 30
- Show and Sale animals **will be charged \$8/head** if they arrive **prior** to Wednesday, November 30th and *No arrivals prior to Monday, November 28th*.
- Flushes will be allowed to sell. Donor cow must meet sale EPD requirements (Rule 3 of Eligibility).
- Embryo packages will also be allowed to sell this year as long as the sire and dam of the embryos meet the EPD requirements.
- Health Rules have been tightened on Trich, Brucellosis and TB for both show and sale animals (refer to Health Rules). Animals have to be tested IE free or guaranteed IE free by signing the entry form. It is strongly suggested that they are tested!!! Cattle are also required to be tested PI-BVD negative.

Sale Cattle Photos

Do not put a poor quality photograph in the catalog! If you use a digital camera send on a disk or email to mmacfarlane@cattlemen.net. Pictures and registration papers can be sent prior to final deadline (September 15th). **If the photos are not good enough to run the sale management has the right to run a sire and/or dam photo or no photo at all.**

SCHEDULE OF EVENTS

Thursday, December 1, 2011

9:00 am Junior Show -

Friday, December 2, 2011

9:00 am Female Show (Show Order: Polled Hereford Females, then Horned)

3:00 pm (*following show*) Social Hour – Sale cattle on display. Sponsored by WSHA.

6:30 pm Social Hour, Silent Auction & Semen Auction – Nugget Hotel

Saturday, December 3, 2011

9:00 am Bull Show (Show Order: Horned Hereford Bulls then Polled)

4:00 pm **Nugget Hereford Sale, John Ascuaga's Nugget Celebrity Showroom**

SALE HEADQUARTERS

John Ascuaga's Nugget • Call 1-800-648-1177 for reservations-

(Mention you are with the Hereford group to receive the Nugget Hereford Package)

For additional information, contact sale manager:

Matt Macfarlane - P.O. Box 346 Sheridan, CA 95681

530-633-4184-Office 916-803-3113-Cell 530-633-4201-Fax

2011 SALE RULES:

**Entry Deadline: September 15, 2011 • Send SIGNED registration papers, pictures and entry fees to:
Matt Macfarlane Marketing- P.O. Box 346 Sheridan, CA 95681**

1. Entry Fee: **\$250 per head**
2. Entry fee is forfeited in the event cattle are not sold due to sifting or do not show up.
3. Substitutes will be allowed under extreme conditions (death, injury, sickness, etc.); however, supplemental sheets containing information on the substitute animal will be the cost and obligation of the consignor.
4. No added entries will be accepted after the catalog goes to press.
5. Consignors must be a paid up member of one of the following state or regional Hereford Associations: California-Nevada Hereford Association, OWNI Hereford Association, Idaho Hereford Breeders Association, Arizona Hereford Association, Montana Hereford Association, Oregon Hereford Association, Washington Polled Hereford Association, West Cascade Hereford Association, Columbia Empire Polled Hereford Association, California-Nevada Polled Hereford Association or Utah Polled/Horned Hereford Association. Those consignors that are not members at the time of the sale will have membership dues deducted from their settlement.
6. If you are in bad standing with any association or Matt Macfarlane Marketing YOU WILL NOT BE ALLOWED TO CONSIGN until those debts have been paid.
7. Entries are open to Horned & Polled Hereford cattle that carry AHA registrations & EPDs.
8. Cattle DO NOT HAVE TO BE ENTERED IN THE SHOW! Stalling Fees Will Still Apply!
9. **Late Entry at Show Option:**
Cattle that place first or second in class in their respective breed shows may have the option to sell in the Nugget Sale under the following conditions:
 - a) Must have approval of Sale Manager, AHA Field Representative and Nugget Sale Committee Chairman.
 - b) Animals are subject to and must meet EPD and Sale Rule requirements at the time of entry.
 - c) Must make payment of \$250 entry fee and submit to Sale Management the individual health papers, brand slips and signed registration papers.
 - d) "Declaration to Sell" statement must be submitted to Sale Manager prior to the Bull Show for Females and prior to the end of the Bull Show for Bulls.
10. All consignors are subject to the terms and conditions printed in sale catalog as suggested by the American Hereford Association.

ELIGIBILITY

1. **Bulls** whose ages fall on or between January 1, 2009 and May 31, 2011.
2. **Females** whose ages fall on or between January 1, 2010 and May 31, 2011. Cow/Calf entries are eligible if they meet show classification.
3. **Flushes:** donor cow must meet sale EPD requirements. Each flush will be offered and sold as one lot. Flushes will be limited to a maximum of five total lots.
4. Sale numbers will be limited to catalog space and market outlook. First consideration will be quality followed by consignors located in Western States (5 state) area and previous history of consigning. Entries will be limited to no more than 40 head. Numbers of animals will be subject to change at the discretion of sale committee and sale manager. Maximum head per consignor: 3 head.

REQUIREMENTS

1. Animals selling in the sale must meet all of the following EPD requirements based on American Hereford Association's EPD calculations as of September 1, 2011. Late and added entries must meet these same requirements at the time of their declaration to sell.
Bulls & Females EPD's must fall within each of these requirements:
 - a) +6.0 or under for Birth Weight
 - b) +30 or better for Weaning Weight
 - c) +45 or better for Yearling Weight
 - d) +8 or better for Pure Milk
 - e) Neither Sire or Dam of individual selling may carry a Pure Milk EPD of less than 0
2. These requirements will be taken from the animals registration papers only, and not a calculation or average of the sire and dam.
3. Frame Score Requirements
 - a) Bulls 5.5 or better
 - b) Females 5.5 or better

4. WDA Requirements (bulls only)
 - a) 12 months & under 2.75 lbs.
 - b) 12-24 months 2.50 lbs.
 - c) Over 24 months 2.25 lbs.
5. Semen Tests: All sale bulls born prior to December 4, 2009 must be semen tested and guaranteed to be a breeder by a veterinarian or an NAAB or CSS approved technician within 60 days prior to the sale. A certificate of fertility must be provided. Those wishing to have their bulls tested upon arrival must make arrangements with local sale veterinarian. Bulls born on or after December 4, 2009 will sell as a guaranteed breeder.
6. Sale Cattle will be sifted for soundness and quality by the AHA Representative, Sale Manager & Sale Committee Chairman.
7. Females selling safe in calf must have been tested within 30 days by an accredited veterinarian with a statement of proof accompanying health papers.

BRAND AND HEALTH RULES (Sale Cattle)

1. Brand inspection must accompany all cattle.
2.
 - a) All females 8 months of age and older must be official brucellosis calfhood vaccinates with legible ear tattoo... no exceptions! The vaccination tattoo symbol or vaccination date must be on the certificate Not "OV" or "OCV"). Females brucellosis vaccinated over 12 months of age (adult vaccinated) are denied entry.
 - b) Bulls 12 months of age & older must have negative brucellosis test to allow shipment to states requiring tests (sale bulls only).
 - c) Cattle originating from states that are not certified "free states" require negative brucellosis or TB tests (this rule applies to show animals also.).
 - d) All consignments must be free of lice, ringworm and scabies and have a certificate attesting to the general good health of the animals, freedom from communicable diseases, etc.
 - e) After review and compliance with the above requirements, the consignor's veterinarian is authorized to use the following blanket permit number exclusively for the Hereford Show/Sale: KS 080811-9065. Permit should be issued no more than 15 days prior to entry. The permit number must be on all copies of certificate along with name of the event, dates and exact location.
 - f) ALL CATTLE REQUIRE INDIVIDUAL HEALTH PAPERS (copies will be sufficient).
 - g) **Sale bulls 8 months of age or older are required to have a negative trichomoniasis test within 30 days of the sale** and it must accompany the health papers (due to shipment to other states).
 - h) Consignors should check with their state veterinary office for possible variations in tests pertinent to their area concerning entry into the state of Nevada and possible entry into other states from there. **All cattle will be guaranteed or tested to be IE Free. All cattle will be required to be PI BVD tested-negative.**

DELIVERY

The sale will offer to buyers a maximum delivery cost of \$350 if arrangements are made by the sale. Any delivery costs incurred above this amount will be charged directly to the consignor of the lot being delivered if the consignor doesn't help with delivery arrangements. However, unavoidable delivery costs above \$350 will be added to overall sale costs. The delivery arrangements and care of the delivered lot is the responsibility of the consignor until delivery.

SALE ORDER

A committee consisting of AHA Representatives, Sale Manager & Sale Committee Chairman using interest, marketability, age and quality as criteria, will establish the sale order.

COSTS

1. **Entry Fees** of \$250 must accompany registration papers with entry form.
2. **Shared Sale Costs:** Those costs will be charged on a percentage basis for all cattle going through the sale ring. All designated livestock entry fees that have been collected will be deducted from the total shared sale costs prior to determining this percentage. The shared costs will be taken on a percentage of the gross sales and "no sales".
3. Consignors having "no sales" must pay shared sale costs percentage and "no sale" commission based on the price designated as "floor" by the consignor.
4. **Catalog Costs (this is included in the entry fee):** The sale catalog will be prepared by the Hereford World and included as a supplement to the November issue (mailed October 25th). **Consignors will**

have a minimum 1/4 page per lot. Some lots may take up more space due to marketability and photos available. Please include with your entry any footnotes or footnote information such as performance information and show records, along with colored pictures and negatives.

5. **Individual Costs**
 - a) Registration Transfer
 - b) Delivery costs if applicable (see delivery).
6. **Required memberships** will be deducted from settlements in cases where the consignor is not a member prior to the sale. (Check General Rule 6)
7. **Commissions on Sales and "No Sales"**
 - a) Auctioneer – 1% (or \$1500, whichever is greater)
 - b) Sale Management – 6%

PAYMENT

Payment will be made approximately 30 days after the sale or when payment for the animal is received, whichever is later. We will allow time for checks to clear and bills to be paid.

NUGGET CELEBRITY HEREFORD SALE

December 3, 2011 * Reno, Nevada

OFFICIAL ENTRY FORM

Ranch _____

Owner _____

Address _____ Email _____

City, State, Zip _____

Telephone (_____) _____ Cell Phone (_____) _____

Make Sale Proceed Check Payable To: _____

Bulls _____ # Females _____

NAME OF ANIMAL	REG #	BIRTHDATE	H/P/S	SEX
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_____	_____	_____	_____	_____
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_____	_____	_____	_____	_____
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_____	_____	_____	_____	_____
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_____ I wish to consign a flush from donor cow (Reg# _____)(Enclose terms of Flush)

_____ I wish to consign an embryo package from donor cow (Reg# _____)
and sire (Reg.# _____)(Enclose # of guaranteed pregnancies, if any)

_____ I am presently a member/wish to become a member of the _____ Association.
(**Check General Rule 6 for eligible sponsoring association**)

CHECKLIST

_____ Enclosed signed, non-electronic registration papers on sale cattle.

_____ Enclosed breeding, performance and footnote material for each lot.

_____ Enclosed good photos. Be advised the better pictures will be used in sale advertising.

ENTRY FEES & COSTS

_____ \$250 per lot

_____ (Optional) Please deduct \$50 from my proceeds to support the 2011 Junior Show.

Payment: **Matt Macfarlane Marketing** • P.O. Box 346 • Sheridan, CA 95681

PHONE: 530-633-4184 • FAX: (530) 633-4201

Remember: PLEASE ENCLOSE SIGNED NON-ELECTRONIC REGISTRATION PAPERS, PHOTOS & ENTRY FEE!

I have read all of the Rules and Regulations of this sale and hereby certify that my entries are made with my full knowledge of the rules by which I am to be governed and free and clear of any liens.

Signed _____ Date _____

Please Note: If your sale animal is to be under the care of someone else (fitter, co-owner, etc.), please list their name and address below so that we can forward sale information, schedules and health regulations to them.

ENTRY DEADLINE

September 15, 2011 (No late entries accepted!)